SAUCON™ April 2023

BUSTALK

SAUCON #1 TECHNOLOGY PARTNER

KEEPING COMPANIES MOVING AT THE SPEED OF INNOVATION

UMA 2023

SAUCON

Standing Room Only!

ogy do we have to offer?
UMA
United Motorcoach Association

Mike McDonal, Director, Regulatory Compliance and Industry Relations at Saucon, presents at UMA 2023 to a full room of Motorcoach Operators on the topic of **"How Do We Market Technology"**

During UMA Expo 2023, Mike provided his insights on technology and how to take advantage of several technology offerings available to Operators. Technology can be broken down in two main components, Safety and Convenience. Operators learned about how to promote these technology features and why it is important to do so.

Safety, is just that, all technology solutions that enhance the overall safety of the Customer, Driver and Operator. Common types of safety technologies include Onboard Video Surveillance, Tire Pressure Monitoring Systems, Fatigue Monitoring, Driver Performance Notifications, and Engine & Transmission Diagnostic Monitoring. Operators should be showing their customers the value of these safety items.

Convenience features all start with knowing your customers and what is important to your customer from a technology standpoint. Some general technology offerings are important to all customers while other features may depend on the type of services you are offering.

General convenience features include connecting with all customers, such as how do you convey your services to your customers, do you have a website and is it clearly defined on what you offer. Is it easy for customers to inquire or become engaged.

Depending the types of services Charter or Schedule Line Runs can determine which types of technology might be important or best suited for your customer. Some of these items may include Infotainment systems, mobile apps with predictive arrival forecasting, passenger wifi systems, power outlets, and passenger counting. Does the customer expect airline type of service? These are all questions that need to be addressed, but again, starts with knowing your customer, then promoting all the safety and convenient technologies that are available.

Trailways
ADIRONDACK TRAN

SAUCON
Keeping compan
speed of innovation.
BRINGING
TECHNOLO
FULL CIRC

"Adirondack Trailways partnered with Saucon for two main reasons - their commitment to the industry and their advanced, robust telematics solutions.

Not only does Saucon offer the most accurate and flexible electronic driver log product and vehicle diagnostic technology, there is so much more beyond just knowing where the vehicles are located. Their advanced onboard video solution offers high-def camera technology that gives amazing video quality, clarity, and reliability to help keep our operations both safe and efficient.

Additionally, with extensive reports, dashboards, notifications, and alerts, in combination with Saucon's world-class customer support, the system has truly helped us maintain and operate our entire fleet. We are both excited and proud to continue with our partner, Saucon Technologies".

Nick Crist
VP Ops and Safety
Trailways of New York

Trailways®

MACKINAC ISLAND
MICHIGAN
MACKINAC ISLAND FERRY COMPANY

Get to know our team with up-and-coming events in 2023.

SAUCON

SPOTLIGHT

Touchdown!

The New Saucon Touch ELD Display has arrived.

The New Saucon Touch is the next generation of our “Touch” device, and comes with a larger display area. It improves performance and technology to support upcoming applications, and provides the driver with Saucon’s suite of easy to use tools for managing their daily driving tasks..

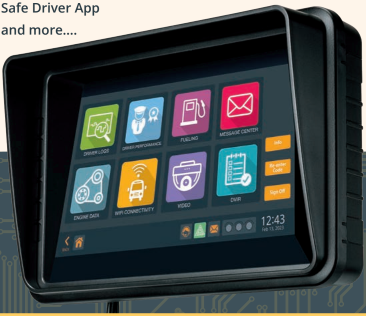
Tech Features

- Large 7” LED Backlit Display Screen
- Resolution 1024 x 600
- Brightness 500 cd/m2
- Internal Microphone
- Operating Temperatures –20° C –70° C
- Contrast Ratio 800:1
- View Angle (°) 75/75 (L/R), 70/75 (U/D)
- IP Rating IP65
- Dimensions 7.87” (L) x 5.35” (W) x 1.4” (H)
- Weight 0.79kg
- Power Consumption – Normal Mode ≤ 6W

Application Benefits

The New Touch Display device will support all current functionality and new applications including:

- Touch to Talk (Driver to Dispatch Communication)
- Turn by Turn Navigation
- Ability to view Integrated Cameras
- Safe Driver App
- and more….



The New Saucon Touch gives a safe, high performance driver experience with a simple touch of a button.

Contact us
for more details.

If you have a story to share about your experience using our products, we would like to hear from you

Contact us at: TDSinfo@saucontech.com

Saucon Customer TCS Wins IMG Safety Award!

Congratulations to Transportation Charter Services (TCS) on being named the IMG 2023 Safety Award Winner!

SAUCON
SAFE DRIVER
MAKING OUR INDUSTRY SAFER

Certified Member IMG International Motorcoach Group

TCS is what we consider a **"power"** user of the Saucon platform, taking advantage of various solutions including GPS Tracking, Hours of Service, DVIR, Onboard Video Surveillance, Passenger WiFi, Compliance, Driver Performance and the Safe Driver Program.

Congrats TCS! Keep the power moving!

Based out of Orange CA, TCS has additional locations in San Diego CA, Crossfield BC, Hawaiian Islands and service those respective areas.

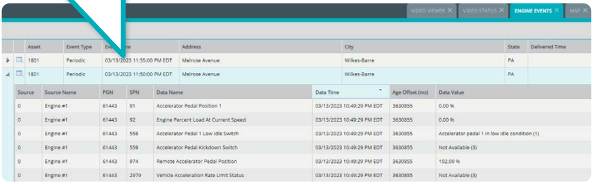
Contact our team at Saucon to enquire about how Safe Driver can assist to improve your driver performance.
Contact us at: 888.872.8206 or TDSinfo@saucontech.com

WE KNOW BUS™

SAUCON

Portal Education 2023

Do you know Fleet Management?



Asset	Event Type	Ev ne	Address	City	State	Delivered Time
1801	Periodic	03/13/2023 11:55:00 PM EDT	Melrose Avenue	Wilkes-Barre	PA	
1801	Periodic	03/13/2023 11:50:00 PM EDT	Melrose Avenue	Wilkes-Barre	PA	

Source	Source Name	PGN	SPN	Data Name	Data Time	Age Offset (ms)	Data Value
0	Engine #1	61443	91	Accelerator Pedal Position 1	03/13/2023 10:49:29 PM EDT	3630855	0.00 %
0	Engine #1	61443	92	Engine Percent Load At Current Speed	03/13/2023 10:49:29 PM EDT	3630855	0.00 %
0	Engine #1	61443	558	Accelerator Pedal 1 Low Idle Switch	03/13/2023 10:49:29 PM EDT	3630855	Accelerator pedal 1 in low idle condition (1)
0	Engine #1	61443	559	Accelerator Pedal Kickdown Switch	03/13/2023 10:49:29 PM EDT	3630855	Not Available (3)
0	Engine #1	61443	974	Remote Accelerator Pedal Position	03/13/2023 10:49:29 PM EDT	3630855	102.00 %
0	Engine #1	61443	2979	Vehicle Acceleration Rate Limit Status	03/13/2023 10:49:29 PM EDT	3630855	Not Available (3)

Engine Events Reports on Critical Data

With Saucon's Prox II J1939 connection, users can access mission critical engine data attributes by accessing the Engine Events Report. This report provides intelligent diagnostic information including PGN and SPN codes. Parameter Group Numbers (PGN) serves as a unique frame identifier within the J1939 standard. The Suspect Parameter Number (SPN) is used to identify the specific component or condition that is triggering a fault. These fault codes can provide invaluable information for maintaining fleet operations.

To access the Engine Events Reports go to
Client Portal > Report > Engine Events.

For more information on Fleet Management
Contact Saucon Production Support at support@saucontech.com

SAUCON

Events & Announcements

EVENTS

Ontario Transportation Expo Toronto, Ontario	**April 16 - 19**	**2023**
BISC **BusMARC** Orlando, FL	**July 25 - 26** **July 26 - 27**	**2023** **2023**

ANNOUNCEMENTS

Saucon Canadian ELD Approved and Certifed

Saucon Canadian ELD Certification is 100% complete and is now published on Transport Canada website. Saucon will continue to keep customers updated of certification status as further progress occurs. As always, thank you for your continued confidence in Saucon as a technology partner committed to ensuring your compliance with current regulations.

Be ready for
Canadian ELDs

THIRD PARTY ELD CERTIFICATION

Security Grant Announcement

The 2023 Intercity Bus Security Grant Program (IBSGP) is available for the private motorcoach industry providing a total of grant funding of 2 million dollars. FEMA is now accepting applications and proposals. A 50% cost share is required for all submitted projections.

The Intercity Bus Security Grant Program helps protect surface transportation infrastructure and the traveling public from acts of terrorism and increases the resilience of transit infrastructure.

This funding provides owners and operators of intercity bus systems with resources for the implementation of the National Preparedness System and works toward the National Preparedness Goal of a secure and resilient nation.

U.S. DEPARTMENT OF HOMELAND SECURITY

APPLICATION SUBMISSION DEADLINE: May 18, 2023 at 5:00 pm ET.
All applications must be received by the established deadline.

Connect with Saucon at up-and-comming Events 2023

Get to know the team and get up to speed. Check out Saucon's suite of solutions and see the many ways your organization can go further and work smarter.

NATIONAL INTERSTATE
WE KNOW IoT
SAUCON
Keeping companies moving at the speed of innovation.
BRINGING TECHNOLOGY FULL CIRCLE
WE KNOW COACH
saucontds.com
WE KNOW BUS COMPLIANCE
WE KNOW SAFETY
SAUC

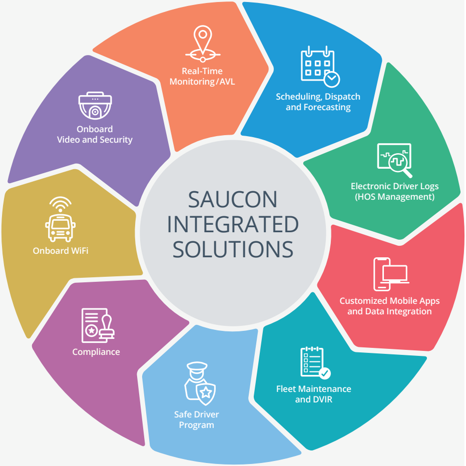
The Saucon team is available to talk at any time about how our suite of tools and solutions can operate your business more effectively.
Contact us at: TDSinfo@saucontech.com

Stay updated with Saucon's innovative

technology solutions.

The Saucon suite of products offers an across-the-board management tool for every aspect of your business. From driver hours of service to qualifications, vehicle maintenance to video surveillance, Saucon has you covered.

Saucon's team of industry professionals can help you build and utilize comprehensive business management and customer experience tools to operate your business effectively, while achieving a positive return on investment.



SAUCON INTEGRATED SOLUTIONS

- Real-Time Monitoring/AVL
- Scheduling, Dispatch and Forecasting
- Electronic Driver Logs (HOS Management)
- Customized Mobile Apps and Data Integration
- Fleet Maintenance and DVIR
- Safe Driver Program
- Compliance
- Onboard WiFi
- Onboard Video and Security

Get up to speed.
Connect with Saucon today and find out how.

✉ TDSinfo@saucontech.com

☎ 888.872.8206

saucontds.com