

BUS TALK

KEEPING COMPANIES MOVING AT THE SPEED OF INNOVATION

Supporting you in 2021... and beyond

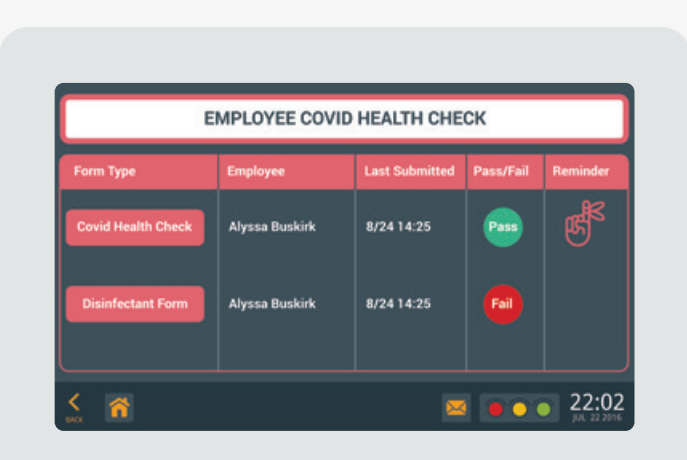
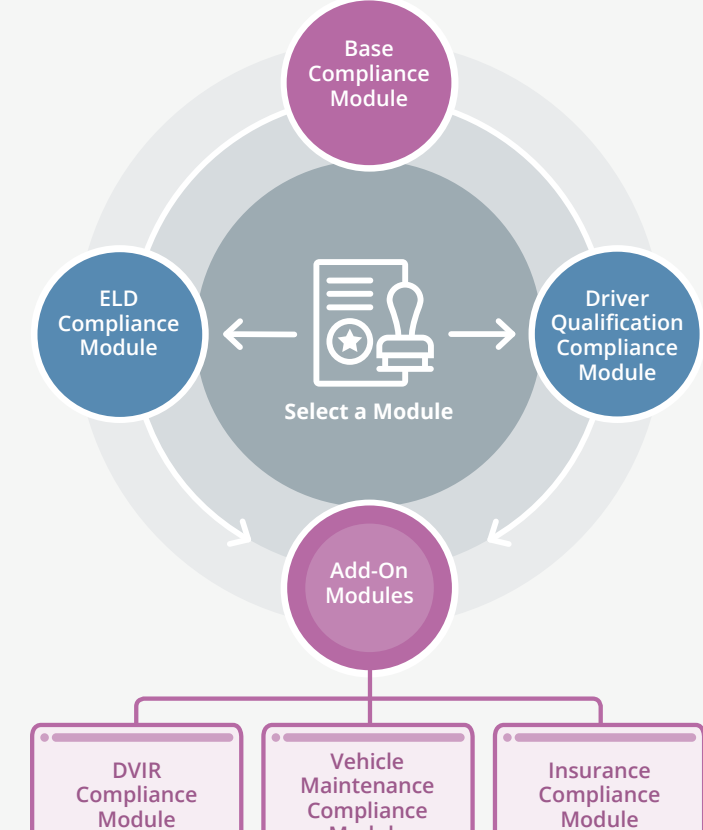
One thing we can all agree on is that 2020 was a pretty challenging year. Collectively, the issues and hurdles we faced really stretched us to the limit. With obstacles, however, come opportunities to innovate and rethink the ways we operate.

One of these obstacles / opportunities was Operators taking on the responsibility of multi-tasking and wearing many hats. As your industry partners, Saucon realized a need to develop some key initiatives to help with this additional burden.

It is very apparent Operators need to have systems and processes in place that are sound and efficient, especially as they begin to ramp back up in 2021. The challenge of maintaining accurate audit-ready records of the business and to consistently stay on top of maintaining these records is a burden faced by all Operators and can be addressed through Saucon's Compliance Module.

With help from the easy-to-use dashboard, you don't have to be a Safety and Compliance expert to maintain, organize, and record regulatory information on Accident Registry, Driver Qualification, ELD, DVIR Maintenance, and Insurance.

In addition, Operators have needed to implement additional COVID-19 procedures for Driver and Health and Safety and Vehicle Disinfectant reporting. Through Saucon Digital Forms, Operators can create a COVID-19 custom form specifically designed for Drivers to answer COVID-19 health-related questions; and based on their response, the Driver will get a pass / fail indication all based on the company's internal policies.



Saucon Forms also allows Operators to create their own Vehicle Disinfectant checklists for vehicle reporting procedures. These additional Health and Safety precautions are not only becoming industry standards but requirements.

As we all look forward to a healthy, safe and more prosperous 2021, Saucon continues to support its customers, enhance current systems, and develop new products and services.

November 2020

The smarts behind Saucon's new Touch to Talk service

Keeping an open line of communication between Operators and Drivers is essential to the way we work. That's why many Operators buy separate cell phones and data plans solely to communicate with their Drivers. To help lower this cost, Saucon's intelligent Touch to Talk service supports two-way voice communication between Driver and Dispatch.

This ingenious easy-to-use, safe, cost-effective and hands-free solution integrates directly with the Saucon Portal to provide notifications and audio log reports.

The service can be remotely configured by the Saucon Production Support Department, and no additional hardware is required beyond the current Touch Display.

That all adds up to clever thinking and smart savings from Saucon!

Contact Us for additional information and /or a trial tdsinfo@saucontech.com or 888.872.8206



Collaboration powers innovation


Two heads are better than one. That saying became apparent once again as Saucon Technologies and Cummins collaborated on an effort to deliver present and future telematics-based Connected Solutions to their customers. Through Saucon's unique telematics infrastructure, Cummins' Connected Advisor and Connected Software updates deliver even greater benefits for certain Cummins engines.

Last year, Cummins also called upon Saucon to support their OptiTech beta project to test the ability to apply engine trim settings over the air via Saucon's J1939. Five customers equipped with compatible engines volunteered their time and energy to the program. The Cummins team was able to gather valuable insights that helped address critical glitches in the tool. The feedback also helped the team enhance the overall ease-of-use of the software interfaces. Thank you, Academy Bus, Champion Coach, Krapf Coaches, Martz Group, and Village Travel for your participation!



"Using Cummins Connected Solutions through Saucon not only saved the Martz Group thousands of dollars and hundreds of hours in shop labor, but it also provided us with the needed information to make educated decisions on our over the road issue with check engine lights preventing unnecessary tow bills and down time of our coaches."

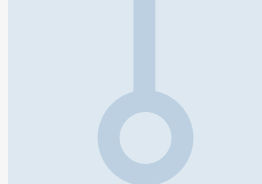
Aaron Kopa,
Martz Group




December 2020

WE KNOW BUS Educational Series 2021

Saucon's Safety Management Seminar goes virtual



It's essential that we all stay connected on Regulatory Compliance. In 2020, Saucon's own **Mike McDonal** presented his unique perspective during the UMA's "Safety Basics: Regulatory Compliance, Hours of Service" seminar to make sure the industry is moving in the right direction with Regulatory Compliance in 2021.

Due to the outstanding success of Saucon's Education Series in 2020, Mike and his team will continue to discuss, debate and provide guidance to the industry on all things Bus in 2021.

If you are interested in registering for Saucon's new session in 2021, contact: tdsinfo@saucontech.com or 888.872.8206

January 2021

Re-thinking inside the box

The technology future is looking bright in the Fleet Transportation and Motorcoach Industry as Saucon prepares to release their 2nd generation PROX device.



A spark of inspiration: introducing PROX II

Smaller than its predecessor but developed with the future in mind as it will be the conduit for IoT vehicle monitoring.

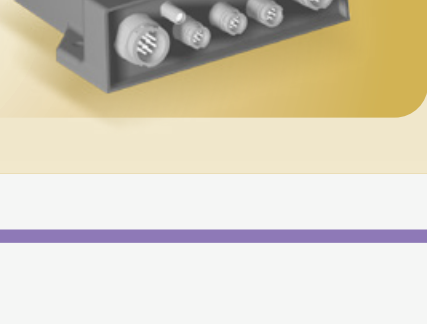
Includes Bluetooth functionality to communicate with on-board devices, including but not limited to hand-held devices, temp sensors, and wheel-end monitoring.

Designed to work with current systems in mind so when the time comes to migrate, the transfer will be completed as seamless as possible.

Supports multiple wireless broadbands including 4G LTE.

Offers more flexibility for a diverse fleet. This means you can enjoy a different flavor of on-board technology depending on vehicle type and use case. This will allow for alignment based on productivity needs and cost.

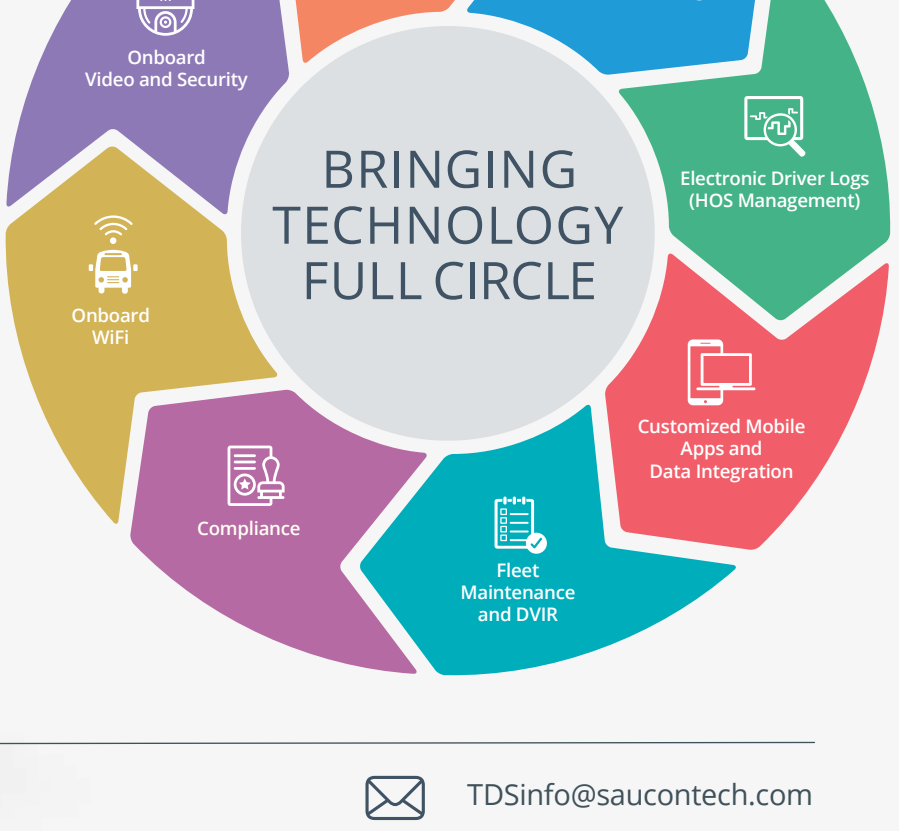
COMING SOON: The PROX II release date has yet to be determined so stay tuned to learn more.




Are you getting a true return on investment from your current providers?

The Saucon suite of products offers an across-the-board management tool for every aspect of your business. From driver hours of service to qualifications, vehicle maintenance to route surveillance, Saucon has you covered.

Saucon's team of industry professionals can help you build and utilize comprehensive business management and customer experience tools to operate your business effectively, while achieving a positive return on investment.



 TDSinfo@saucontech.com

Get up to speed. Connect with Saucon today and find out how.

 888.872.8206